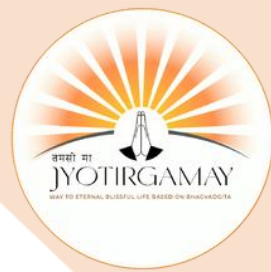तमसो मा
# JYOTIRGAMAY
WAY TO ETERNAL BLISSFUL LIFE BASED ON BHAGVADGITA

# About Jyotirgamay

Jyotirgamay is a Business Consulting and Auxiliary Services ecosystem based on a chronicled knowledge system where we Ideate, Innovate, and Implement processes and products per our customers' requirements. We are a team of seasoned professionals from diverse and related domains, coming together to form an ecosystem that identifies, isolates, and eliminates hurdles for individuals and businesses to carve out their growth paths through **Four T** interventions:

### Transformation
To enable teams to operate at higher productivity & efficiency levels.

### Talent
To match the right opportunities with the right candidates.

### Technology
To deliver customer-centric growth and business value.

### Tax Automation
To provide a quick and accurate solution for clients' indirect tax processes globally.

## Vision
To be an admired business and life transformation consulting brand focused on developing and nurturing a business ecosystem that works in the best mutual interest of all stakeholders.

## Mission
Jyotirgamay will make its stakeholders happy through our exceptional delivery, ensuring they repeatedly find pleasure in doing business within our ecosystem.

## Values
**Stewardship:** Taking utmost care in every endeavor we undertake.
**Respect:** Upholding the dignity of every stakeholder.
**Enthusiasm:** Passionately doing everything we choose to work for.
**Elation:** Making it a joy for every stakeholder to work with us.

# Service Offerings

## Transformation Intervention

- Life & Business Coaching based on the Bhagavad Gita
- Business Development as Service (BDaaS)
- Business Transformation & Turnaround
- Personal & Professional Enrichment
- Growth Consulting & Implementation
- Financial Literacy Initiatives
- Market Research & Business Strategy

- Corporate Team Training
- Employee Wellbeing Modules
- Financial Planning and Growth Advisory
- Profitability Assessment & Analysis
- Productivity & Efficiency Assessments
- Digital Transformation & Reputation Management
- Campaign Planning, Execution & Management
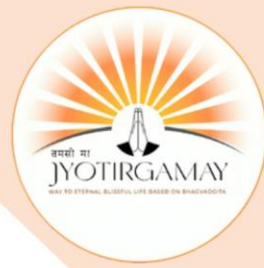
## Talent Vertical Offering

- Managed Services Provider (MSP)
- Contract Staffing
- Staff Augmentation
- Robust Candidate Screening
- Onboarding & Retention Support
- Talent Advisory Services

- Campus to Corporate Training • Resume Writing & Enrichment • Employability Quotient • Training & Development • Employee Life Cycle Management • CXOs & Leadership Candidate Sourcing

## Technology Enablement

- Mobile App Development & Maintenance
- Web/App Development & Maintenance
- Cloud/DevOps , AWS & GCP
- SaaS, iPaaS
- AI/ML, Data Science
- Database Management & Security

- Project & Delivery Management
- Automation Services
- Cybersecurity
- Skill Enhancement
- Business Intelligence & Data
- CRM & ERP Development & Implementation ( Dynamics, Hubspot)

## Tax Automation

- Indirect Tax Calculation Services
- Tax Compliance and Reporting
- Tax Planning and Advisory

- GST/VAT Solutions
- Tax Audit Support
- Automated Tax Calculation Tools

# PAST WORK - AI/ML

## Case Study 1

**Enhanced Financial Portfolio Optimization using DRL and GAN, Reinforcement Learning, GAN**
• Optimized a financial portfolio of 20 stocks over a decade of stock price data obtained from yfinance using
Advantage Actor Critic (A2C) and DDPG Deep Reinforcement Learning Agents
• Synthesized stock price data using GAN for each individual stock and retrained DRL agents on synthetic data which
gave **10% better returns** than training on real data
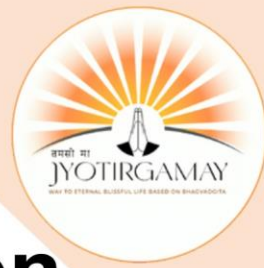
## Case Study 2

**Efficient aggregation method in Federated Learning for Non-IID data, Federated Learning**
• Created and tested a modified version of FedAvg which also takes into account the number of labels
• Achieved **10% faster** convergence than FedAvg, FedProx, Ditto over 100 rounds

## Case Study 3

**Music Genre Classification, Machine Learning Algorithms**
• Employed various Decision Tree Based Classifiers (Random Forest, KNN, SVM, Decision Trees, XGBoost, and
Gradient Boosting) to analyze GTZAN dataset, pre-processed using FFT and Mel Scale, and compared their
performance in classifying music genre

# PAST WORK - Cloud Migration

## Case Study 1

**ESeamless Cloud Migration from Azure to AWS, Cloud Architecture, Migration, DevOps**

• Designed and executed the migration of enterprise workloads from Microsoft Azure to AWS, ensuring zero downtime and complete data consistency using AWS DMS and CloudEndure

• Optimized infrastructure using EC2 Auto Scaling, S3, and RDS, **achieving 25% cost reduction and 30% performance improvement** post-migration

## Case Study 2

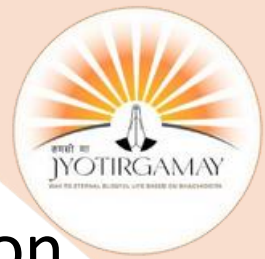**EWordPress Infrastructure Migration and Optimization on AWS, Cloud Migration, CI/CD, Infrastructure as Code**

• Migrated WordPress website from on-premise/Azure environment to AWS using EC2, RDS (MySQL), and CloudFront for improved scalability and global content delivery

• Automated deployment and backup using AWS CodePipeline and S3, resulting in **40% faster load times** and enhanced fault tolerance

## Case Study 3

**Containerization and Deployment Automation using AWS ECS and Docker, DevOps, Cloud Infrastructure, CI/CD**

• Containerized legacy monolithic applications using Docker and deployed on AWS ECS with Fargate for serverless orchestration

• Integrated CI/CD pipeline using AWS CodeBuild and CodeDeploy, reducing deployment time by 60% and improving release reliability across environments

# Key Verticals

## Application development and integration Tech stack

### Dynamics 365 Customer Engagement

- D365 Sales
- D365 Customer Service
- D365 Marketing
- D365 Field Service
- D365 Business Central

### Power Platform

- Model Driven Apps
- Canvas Apps
- Power Pages
- Power Automate
- Range of Plug and Play Solutions

### RPA, AI & Analytics

- MS AI Builder
- Power BI, SSRS
- Tableau
- Process Mining Using Flows
- QlikView
- AIVHUB BI

### Integration Services

- Azure Integration services
- Logic Apps , Biztalk, EDI
- ETL, SSIS, SSAS
- API Management , Azure Service Bus
- Azure Logic Apps , Azure Event Grid

### Mobile Application Development

- React, React Native
- Flutter, Xamarin
- Kotlin Multiplatform,
- Ionic
- .NET MAUI

### Web Application Development

- ASP.NET Classic, Sitecore
- Razor, MVC, .Netcore
- Spring, Grails, Google Web Toolkit (GWT), Struts, Java Server Faces (JSF)
- Hibernate, Vaadin
- PHP, RUBYON RAIS, Wordpress, HTML

### SFDC

- Salesforce Admin
- Salesforce Development
- Salesforce Lightening
- Salesforce Visualforce
- .NET MAUI

### Collibra

- Collibra workflow developer
- Collibra integration
- Spring boot Collibra Dq
- Collibra edge setup and catalog ingestion

# Delivery Experience

## D365 & Power platform

- 12+ D365 CE Solution Implemented Successfully
- 10+ Solutions Consulting Successfully with 75% customer Retention
- 7+ Implementation Support work is still in progress
- 100+ Microsoft Canvas app delivered
- 10+ Power Pages Applications Delivered Success fully

- OUR TEAM
- Overall, Team of 20+ D365 CE Developers
- 12+ Certified Developers in D365 with 10+ years of experience
- 3+ Architect Over 14+ years of experience in implementing D365
- Overall, Team of 15+ Power Apps Developer

## Web Application Development

- 15+ Tech Lead & Developers Dotnet • 20+ Tech Lead & Developer Java • 10+ Tech Lead & Developers PHP, Laravel • 5+ Developer certified Sitecore Developers • 20+ UIUX & Wrodpress Developers • Talent Advisory Services

- 7+ Angular developers
- 12+ React, React Native Developers
- 15+ Python, Django Developers
- 20+ AIML, GenAI, Prompt Engineers
- 5+ Biztalk, Informatica & Logic App Developers

## Mobile Application & QA Team

- 7+ Android certified developers
- 5+ IOS certified Developers
- 5+ Kotlin Developers
- 5+ Xamarin Developers

- 10+ Lead QA, ETL Testers
- 8+ Selenium Testers
- 3+ Neoload Testers
- 15+ Manual Testers

## Devops & Cloud Development

- 10+ Certified SFDC Admins
- 10+ Certified SFDC Developers
- 20+ AWS Certified Associates
- 20+ Azure certified Associates

- 10+ Collibra developers, Lead
- 15+ Devops Associates
- 10+ Certified GCP Associates

# Rate card INR

| Technology | Talent Count | Blended hourly rate (INR) |
|---|---|---|
| Power Platform Development | 12 | 2500 |
| Project / Product Manager / CSM | 8 | 2500 |
| AI/ML, Gen AI | 7 | 2500 |
| Angular Developer, React & Native JS | 12 | 2500 |
| Clould Development & Management (AWS, Azure, GCP) | 15 | 2500 |
| Business Development Officer | 10 | 2000 |
| COBOL Consultant | 2 | 2500 |
| Cyber Security | 5 | 2500 |
| Data Analytics | 6 | 2500 |
| Database Developer | 5 | 2500 |
| DevOps | 13 | 2500 |
| Digital Marketing | 7 | 2500 |
| CSM Development Sitecore, Drupal, Wordpress | 5 | 2500 |
| Fullstack .Net Developer | 12 | 2500 |
| Fullstack Java Developer | 12 | 2500 |
| MERN Stack Developer | 2 | 2500 |
| Microsoft Dynamics | 15 | 2500 |
| Moblie Application Developer | 7 | 3000 |
| PHP Fullstack Developer | 5 | 2500 |
| Python Developer | 7 | 2500 |
| Quality Analyst | 15 | 2000 |
| SAP Consultant | 12 | 2000 |
| SFDC Consultant | 12 | 2500 |
| UI/UX Designer | 7 | 2500 |
| Collibra | 10 | 2500 |
| UI/UX Designer | 3 | 1500 |

**Note: These are the indicative rates for offshore timing i.e. between 8am to 10pm IST. Overtime rates would apply additionally at the same rates anytime between 10pm to 8am IST.**

# Rate card USD

| Technology | Talent Count | Blended hourly rate (USD $) |
|---|---|---|
| Power Platform Development | 12 | 31.25 |
| Project / Product Manager / CSM | 8 | 31.25 |
| AI/ML, Gen AI | 7 | 31.25 |
| Angular Developer, React & Native JS | 12 | 31.25 |
| Clould Development & Management (AWS, Azure, GCP) | 15 | 31.25 |
| Business Development Officer | 10 | 25.00 |
| COBOL Consultant | 2 | 31.25 |
| Cyber Security | 5 | 31.25 |
| Data Analytics | 6 | 31.25 |
| Database Developer | 5 | 31.25 |
| DevOps | 13 | 31.25 |
| Digital Marketing | 7 | 31.25 |
| CSM Development Sitecore, Drupal, Wordpress | 5 | 31.25 |
| Fullstack .Net Developer | 12 | 31.25 |
| Fullstack Java Developer | 12 | 31.25 |
| MERN Stack Developer | 2 | 31.25 |
| Microsoft Dynamics | 15 | 31.25 |
| Moblie Application Developer | 7 | 37.50 |
| PHP Fullstack Developer | 5 | 31.25 |
| Python Developer | 7 | 31.25 |
| Quality Analyst | 15 | 25.00 |
| SAP Consultant | 12 | 25.00 |
| SFDC Consultant | 12 | 31.25 |
| UI/UX Designer | 7 | 31.25 |
| Collibra | 10 | 31.25 |
| UI/UX Designer | 3 | 18.75 |

*Note: These are the indicative rates for offshore timing i.e. between 8am to 10pm IST. Overtime rates would apply additionally at the same rates anytime between 10pm to 8am IST.*

# Why Choose Us?

## Passion & Purposeful Collaboration

We love to nurture purposeful ideas with utmost passion and dedication. We ourselves, being innovators, love to bring ideas into reality. Collaboration is at the heart of everything we do.
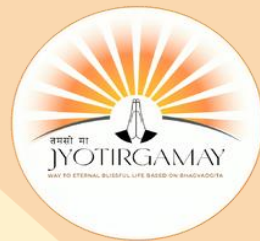
## Insightful & Experienced

We are an experienced, dynamic and entrepreneurial technology partner to harness your team's spirit of innovation. We link your vision to actionable strategy and technological astuteness, to make your commercial dreams a reality.

## 360 Partnership

We will see your venture through to success from initial idea to flawless execution, ongoing support, and steering business growth. We've helped shape visions, write business plans, raise fund, set up support, and host ecosystems and market ventures successfully.

# Our Owner

ॐ हं हनुमते नमः

सीता राम

## SHRI JYOTIRGAMAY HANUMAN JI MAHARAJ

# Leadership Team

**Sudhir Singh**

Founder Coach

**Dhirendra Negi**

CTO

**Rishabh Sawansukha**

Chief Business Strategy Advisor

**Purnendu Prabhat**

AI/ML Consultant

**Deep Sharma**

Principal Talent Consultant

**Prashant Pathak**

Director

**Khemsing Rajput**

Senior Technical Consultant

**Anuj Sharma**

Head-Business
Transformation

**Dhiraj Sharma**

Product Leadership

**Darshan Choudhari**
Bliss Steward & Tech
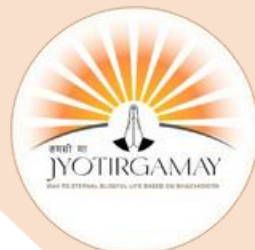Consultant

**Krishan Mittal**

Advisory CIO

**Tushar Shrishrimal**

Technical Delivery Manager

# Our Associations



accenture

CGI

HCLTech

Hexaware
TECHNOLOGIES
YOUR SUCCESS IS OUR FOCUS

IIMA
विद्याविनियोगाद्विकास:

Institute of
Management Technology
Ghaziabad, Delhi NCR

ESSAR

JITO
BUSINESS
NETWORK

Infosys

ITC Limited

ओएनजीसी
ONGC

JUBILANT
BHARTIA
Caring, Sharing, Growing

ऑयल इंडिया लिमिटेड
Oil India Limited

ORACLE

randstad
digital

Schlumberger

snapdeal

tcs TATA
CONSULTANCY
SERVICES

# Reach out to Us

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**Development Centre:**

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**Canada**: 49 Pantomine Blvd, Brampton, Ontario L6Y 5N2, CA

**Oman:** 301, Salalah House, Post Box 2240, Postal Code 211, Salalah, Sultanate of Oman

**Dubai:** 11/26 The Garden Jebel Ali Dubai, A-61-01-01-15, Flamingo Villas, Ajman +971-50-3819636

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